

# Service Rates & Conditions

Valid from January 1<sup>st</sup> 2023

<b>Field Service Rates v. 2023-001</b>	<b>DKK (kr)</b>	<b>EUR (€)</b>
<p><b>Service Engineer</b> Service and installation of equipment and system solutions onboard vessels.</p> <p>Price per working hour.</p>	1180,00	158,39
<p><b>Commissioning Engineer</b> Commissioning of Installed equipment on board vessels. Always in combination with Insatech supplied equipment and systems.</p> <p>Price per hour.</p>	1180,00	158,39
<p><b>Supervisor</b> Supervision of Installation and Commissioning work onboard vessels. Primarily performed in combination with Insatech workers or vessel/yard crew.</p> <p>Price per hour.</p>	1180,00	158,39
<p><b>Pre-Inspection</b> Inspection onboard vessel: General inspection of installation site, recommendations for hardware, estimation of installation materials and report preparation &amp; writing. Primarily performed as preparation prior to commercial quote of hardware and services.</p> <p>Price per working hour.</p>	1490,00	200,00
<p><b>Mechanical-Work</b> Performs the following work: Welding, Electrical, Fitter, Insulation etc. Primarily sub-contracted workers. Always in combination with an Insatech Supervisor Also see Contractor travel prices at the bottom.</p> <p>Price per working hour.</p>	685,00	91,95
<p><b>Technician Workshop</b> Performs the following in workshop: Electrical, mechanical, assembly, insulation and metal work. Only valid for work in Insatech Workshop.</p> <p>Price per working hour.</p>	955,00	128,19
<p><b>Project-Management</b> Work related to coordination, supervision, planning, executing, controlling and documentation of projects.</p> <p>Price per working hour.</p>	1490,00	200,00
<p><b>Software-Engineer</b> Work related to IT-support and various software development.</p> <p>Price per working hour.</p>	1490,00	200,00
<p><b>Remote-Supervision</b> Work related to Remote Supervision of Bunker operations and Performance Systems from Insatech office.</p> <p>Price per working hour.</p>	1490,00	200,00
<p><b>Travel &amp; Waiting</b> Travelling time &amp; waiting time. Price per hour (Percentage of hourly rate)</p>	70%	70%

**-- Definitions --**

<p><b>Overnight accommodation and meals</b> Overnight accommodation, at the minimum, in a 3-star hotel, single rooms. If it is not possible to disembark, overnight accommodation and/or provision of meals on board the vessel/rig are acceptable.</p> <p><b>Mode of travel</b> Provided the flight time does not exceed eight (8) hours, air travel inside and outside Europe will be in economy class. If air travel exceeds 8 hours, supplier invoices for one (1) rest day before commencing work. Supplier's employee(s) shall then hold this rest day.</p> <p><b>Safety</b> During the working assignment, it is the Customers duty to protect the safety and personal security of the Supplier's employees. The Supplier's employees can decide to stop working at any one time if they find their safety or security threatened. It is solely the Supplier's employee on site that takes decision to resume the work.</p> <p><b>Working hours</b> Normal office working hours at Insatech facilities are defined as the daily period between 07:00 and 17:00, Monday through Friday. Normal on site working days are defined as the daily period between 06:00 and 20:00, Monday through Sunday, with the exception of Danish national holidays which are charged at overtime rate. The first 12 hours within this period are charged at normal hourly rate with a minimum of 10 hours charged. Every hour in excess of 12 hours is charged at overtime rate. A 12-hour work day does not include transportation time between hotel and place of work. The Customer is defraying the cost of transportation and the travel time between hotel and place of work of Supplier's employee(s). Prima facie, the Supplier's employee(s) must have a continuous rest period of eleven (11) hours. All references to time is based on local time at the location of the Insatech Employee. Overtime is defined as hourly rate +50%.</p>	<p><b>Waiting time</b> Waiting time caused by conditions for start-up not being fulfilled and beyond our control, will be invoiced at 70% of hourly rate, with a maximum 12 hours per day within the definition of a normal working day. Customer is responsible for all costs related to boarding &amp; lodging during waiting time.</p> <p><b>Travel time</b> Travel time during travel from Insatech office to and from on-site location, will be invoiced as 70% of hourly rate, with a maximum of 12 hours per day.</p> <p><b>Transport costs in Denmark</b> Will be invoiced according to mileage compensation rate.</p> <p><b>Visa fee</b> Will be invoiced at cost + 10% handling fee</p> <p><b>Associated cost, general rule:</b> In addition to the service charges, all costs and expenses related to the performance of the work will be invoiced at cost + 15% handling fee. Travel expenses and board and lodging will be invoiced on the basis of elapsed time, counting from the time of departure and till the time of return, usually from and to Insatech Marine Service's workshop.</p> <p><b>General Conditions</b> Insatech, General Terms and Conditions shall govern the delivery of products and execution of work and are available on request.</p>
---	---

Rev. 031

The items quoted in EUR are based on the current exchange rate between DKK/Euro. The quoted prices are valid with a currency hedging of 0,5% on the day of the invoice. The invoice will be adjusted at fluctuations above or below 0.5% from the quoted price, on the day of invoice.